



# UPS Affiliate Advantage Program

## Overview

The new AIG Affiliate Advantage Program with United Parcel Service (UPS) once again provides for very competitive discounts on published UPS rates for all services. Agents affiliated with AIG may take advantage of AIG's large volume discounts by enrolling in the program. UPS has increased our rates (the first increase for AIG since March 2001), but we have managed to limit the increase, given the organization's volume. Examples of delivery rates that UPS offers our affiliates for a letter/legal envelope with Next Day, Saver Afternoon, and 2nd Day delivery service for both commercial and residential deliveries are shown below.

## U.S. Commercial Address Services\*

Delivery Type	Package Type	AIG Advantage Rate	Published Rate	% Discount
Next Day Air (10:30 AM)	Letter/Legal	\$7.80	\$12.75 - \$18.50	38 - 57
Next Day Air Saver (3:00 PM)	Letter/Legal	\$7.44	\$11.00 - \$16.50	32 - 54
2 <sup>nd</sup> Day (5:00 PM)	Letter/Legal	\$6.76	\$7.20 - \$9.80	.06 - 31

## U.S. Residential Address Services\*

Delivery Type	Package Type	AIG Advantage Rate	Published Rate	% Discount
Next Day Overnight	Letter/Legal	\$8.84	\$14.50 - \$20.25	39 - 56
Saver Afternoon	Letter/Legal	\$8.48	\$12.75 - \$18.25	33 - 53
2 <sup>nd</sup> Day	Letter/Legal	\$7.80	\$8.55 - \$11.15	.08 - 30

\*Please note: this discount does not apply to Next Day 8 AM delivery service.

\*Alaska/Hawaii origin locations: A 10% discount will apply on all services from the published UPS service rates in effect at the time of shipping. Example rates listed above are not applicable to these two locations.

## Opening an Account

### To open an account and enroll in the AIG/UPS Affiliate Advantage Program:

1. If you do not have a UPS account, you must contact UPS customer service at 1-800-PICKUPS (1-800-742-5877) to obtain an account number. If you have an existing account with UPS, you can use your current account number, but are still required to fill out the UPS forms (Step 2).
2. Once you have obtained your UPS account number, you must complete the Enrollment Form and Participation Agreement, sign them, and then fax both to UPS at 212-631- 6409. UPS will then contact you to confirm that your account has been applied to the corporate discount program.

**Please note:** Your UPS discount rates should be applied to your account within approximately 20 business days of when your forms are submitted. UPS will notify you by fax or email to confirm that your account has been applied to the program. At that time, your discounted rates will take effect.

If you have any questions, please contact UPS Customer Service at 1-800-377-4877, extension 5601.